

# ANNUAL REPORT 2019

NGUYEN LUONG HIEN – O.DINH



## **PART I: OVERALL PRESENTATION OF DUC SON CHILD**

# DUCSONCHILD ASSOCIATION OVERVIEW

## ASSOCIATION MISSION STATEMENT

We want to help Vietnam;  
we focus on those we believe to be the most in needs, the orphans and the very poor of the country.

For them, we believe education, and in particular access to university, is the way out of poverty



*We conduct various operations to raise funds and find donors...*



*...that are allocated to our scholarship program and to other operations we are conducting throughout the year*



*So far we provide full scholarship (including tuition fees, cost of living, etc.) for c.48 orphans in higher education*

# DUCSONCHILD ASSOCIATION OVERVIEW

## KEY MILESTONES UNTIL TODAY

2010-11

### Creation of the association

- Creation in Paris of DucSonChild, with the objective to support orphans / poor young children in Hue, Vietnam

2013

### Partnership with DucSon pagoda

- First partnership with DucSon pagoda, the largest and most ancient orphanage in Hue – 170 children
- The association choses ad-hoc support to the pagoda, as well as full scholarship for all children entering university

2014

### Partnership with Nha Phu Thuong

- Second partnership, with Nha bao tro Phu Thuong, center for orphans / poor children in Hue – 40 children
- As for DucSon Pagoda, we chose to sponsor the children that will enter university, throughout the whole academic cursus

2015

### Partnership with Co Nhi Vien Uu Dam

- Third partnership in Hue, with Co Nhi Vien Uu Dam, 2<sup>nd</sup> largest orphanage in Hue (c.45 children)
- We provide ad-hoc support / funding of the daily activities of the orphanage and have deployed the scholarship program

### First humanitarian mission in Hue

2012

- First humanitarian mission in Hue, Vietnam – a group from the association spent 2 weeks in Hue, working with DucSon pagoda to set up our scholarship program

### First sponsors for our scholarship

2014

- With the rapid increase in number of students , the association decided to strengthen our scholarship program and find, for each student we support, one dedicated sponsor in France, that commit to help every year its student

### Operation « Roof for DSC »

2014

- First fund-raising project for Duc Son pagoda; we raised the funding via micro donors to build a new roof for the pagoda

### Full management of one center

Ongoing since 2017

- The association chose to fully take charge of Phu Thuong centre, taking over the previous organization
- This means DSC is part of the executive board and is fully in charge of financing and funding the centre

# DUCSONCHILD ASSOCIATION OVERVIEW

## OUR ORPHANAGES IN VIETNAM

### 3 - Nha bao tro Phu Thuong

- Fully managed and financed by our association
- 32 children, orphans / poor from 11 to 17 y.o (until L12 and end of high school)
- Partnership initiated in 2014 (40 students in University under our full scholarship)

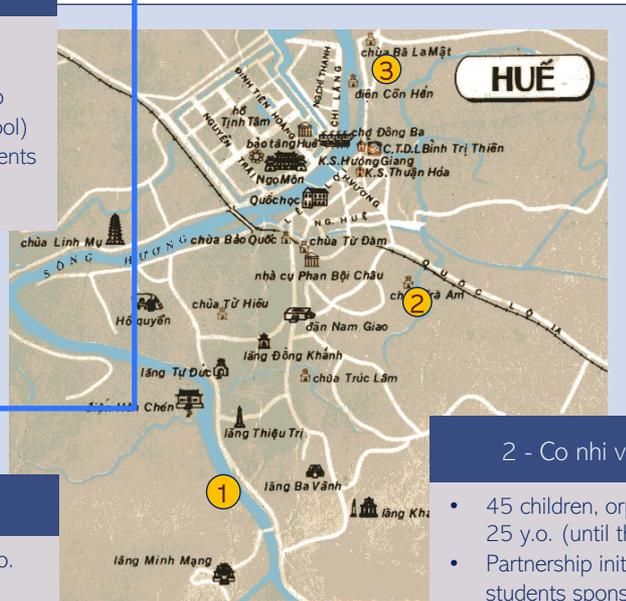


### 1 - Duc Son Pagoda

- 170 children, orphans from 0 to 25 y.o. (until they find a job)
- Partnership initiated in 2012 (total of 10 students sponsored)
- 2 successful fundraising operations, including successful land purchase in 2017 for the orphanage



### Usage of Linkbynet fund



### 2 - Co nhi vien Uu Dam

- 45 children, orphans from 0 to 25 y.o. (until they have a job)
- Partnership initiated in 2015 (5 students sponsored)



- Our operations are for now centered in Hue, Thừa Thiên–Huế Province
- We support through various operations 3 orphanages in Hue and its surrounding areas



# DUCSONCHILD ASSOCIATION ACTIVITIES CALENDAR



- Full management of our centre: Phu Thuong – last year was the first year our association has been in charge of the center
- Continuous roll-out of our scholarship program : Close to 50 students under our scholarship program (41 from Phu Thuong, 5 from Uu Dam, 2 from Duc Son)

- Full management of our centre: Phu Thuong
- Continuous roll-out of our scholarship program : Over 60 students under our scholarship program (expected: 47 from Phu Thuong, 8 from Uu Dam, 8 from Duc Son in FY2018-19)

- Continuous management of our centre in Phu Thuong
- Continuous management of our university scholarship program
- New programs with Uu Dam: financing their restaurant for poor workers and poor students, and humanitarian operations in the mountainous areas
- Start of fundraising operation to buy a new piece of land for Duc Son Orphanage (2y program)

# DUCSONCHILD ASSOCIATION FINANCIAL STATEMENT

Financials - in Euro	2016-17	2017-18	2018-19	2019-20 (p)
<b>Spending</b>				
2 Scholarship program - Phu Thuong	12 400	25 500	34 500	37 900
Scholarship program - Uu Dam		1 100	2 000	1 780
Scholarship program - Duc Son	1 350	1 000	1 500	1 000
1 Full management of Phu Thuong		5 500	28 369	27 498
Buying land - Duc Son (1)		18 480		
Buying land - Duc Son (2)			0	0
Tet mission - Uu Dam			900	0
Other fees	148	250	247	247
<b>Total</b>	<b>13 898</b>	<b>51 830</b>	<b>67 516</b>	<b>68 425</b>

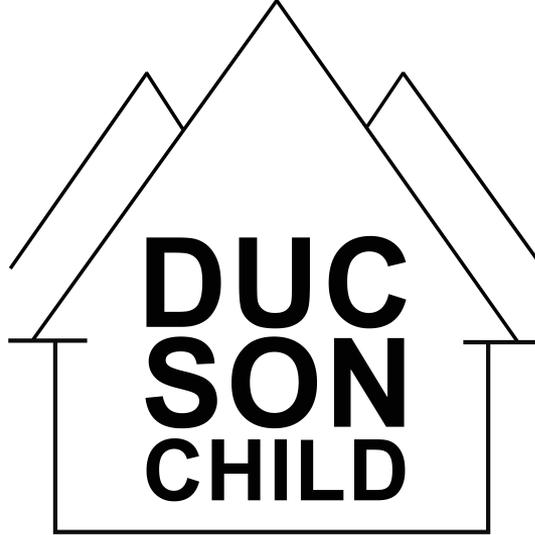
<b>Revenues</b>				
Individual donors - france - sponsors Bourses	5 452	15 122	3 600	5 000
Corporate donors and sponsors		11 000	10 000	10 000
Operations in France (déjeuner Lognes)		3 974	5 000	4 600
Operations in Vietnam			3 500	
Individual donors - Vietnam	12 400	22 513	26 840	20 000
Operations en Australie				7 000
Fund raising for land purchase			0	
Donation from Association "Avenir"			7 300	7 500
Other donations			4 343	
Donation for tet operation "Uu Dam"			900	
Corporate and individual donors in the US				10 000
<b>Total</b>	<b>17 852</b>	<b>52 609</b>	<b>61 483</b>	<b>64 100</b>

## Key highlights

2 *Scholarship program:* our full scholarship to all our centres, for all students in university (slide 15 for more details)

1 *Full management of Phu Thuong:* spending related to the management of the centre under our responsibility (see slides 7 to 10 for more details)

- Linkbynet has been one of the key contributor of the program since 2018, contributing c.10 000 euros per year (c.14% of the total budget)



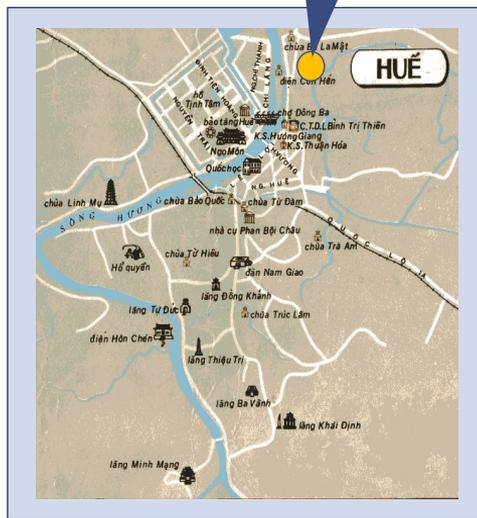
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## **PART II: OUR ACTIVITIES – MANAGEMENT OF PHU THUONG ORPHANAGE**

# 1 DUCSONCHILD – PHU THUONG ORPHANAGE

## PRESENTATION OF PHU THUONG ORPHANAGE

Nha bao tro Phu Thuong



### Context

- Phu Thuong Centre (“Nha Bao Tro Hoc Sinh Ngheo Phu Thuong”, in Vietnamese) was created in 2007, by Dr. Nguyen Dinh Thong and Madame Pham Xuan Que.
- Their objective was to **create a program for very poor and / or young orphans from Central Vietnam**, to help deserving children to continue attending school
- They designed the program to run from 2007 to 2017. **By the end of 2017, the program would either need to come to an end, or find a new sponsor**

### Philosophy of PT and of the program

- The objective of the co-founders was to make sure the most deserving children, with a very difficult family background (several of the children are orphans, all are from extremely poor family – contract farmers, fishermen, unemployed parents, etc.) likely to drop out due to poverty would get a chance to continue to get an education and graduate from university
- In addition to their family background, all children are selected to be part of the program. They are recruited among the high potential / high grades children, likely to be able to pass the university exam (highly selective in Vietnam)

# 1 DUCSONCHILD – PHU THUONG ORPHANAGE INSIDE THE CENTER

Kitchen



4 bed room



Inside classroom



4 bed room



## Operating model of PT and of the program

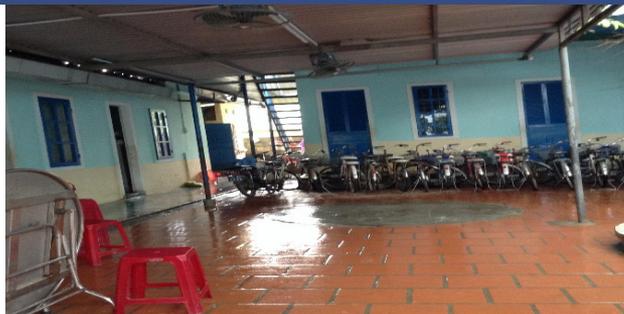
- All children are fully taken in charge at Phu Thuong, all year long, until they graduate from K-12 ("lop 12") and enter university. They then leave the center and are no longer taken in charge financially from the center
- Max capacity of the center: 45 kids, from class 6 to class 12. New students every year will replace the class 12 ("terminale in French") students graduating from high school and joining university
- New children are recruited, every year, by a team of responsible from Phu Thuong (7 staff, led by Madame Duong, doing it during their free time)
- These staff will meet, interview and assess potential children candidates for the center, and will recruit each year new kids to replace the newly graduate kids

# 1 DUCSONCHILD – PHU THUONG ORPHANAGE INFRASTRUCTURE

Outdoor of the centre – with all children



Inside court of the centre



## Historical funding and financing of the center

- The center was fully funded, at its origin, from Dr. Thong and his family from Australia until 2017

## Current situation

- By September 2017, Dr Nguyen Dinh Thong and its family, as initially agreed, and after the death of Dr. Thong, have decided to stop sponsoring Phu Thuong program
- DucSonChild has been working for several years (since 2014) with Phu Thuong and their local team in Hue.
- DucSonchild, with the support of Linkbynet, has decided to step over and take charge of the centre, starting September 2017, with undefined ending date
- To date Phu Thuong is one of the few fully private center for the orphans and very poor in Vietnam

## Key results

- Last year, 100% success rate at the university exams (9 students entering university this year)
- Last year – 50% of the students in the centre earned excellency award at junior high / high school (equivalent to “felicitations” in France)

# 1 DUCSONCHILD – PHU THUONG ORPHANAGE FINANCIAL STATEMENT

Estimated annual budget of the centre – Y2019-20

Items	Annual costs (VND)	Annual costs (euro)
1 Tuition fees	60 000 000,00	2 341
2 Extra courses tuition fees	60 000 000,00	2 341
3 Food and other related costs	300 000 000,00	11 707
4 Rental fees	45 000 000,00	1 756
5 Staff costs (7FTE working)	130 000 000,00	5 073
6 Utilities costs (water, electricity)	39 130 000,00	1 527
7 Maintenance costs	5 000 000,00	195
8 Healthcare spending	5 000 000,00	195
9 Tet and other special events	22 000 000,00	859
10 School furniture	12 500 000,00	488
11 Footwear, apparel, and other related spendings	26 000 000,00	1 015
<b>Total</b>	<b>704 630 000,00</b>	<b>27 498</b>

## Key highlights

- In 2019-20, we have 37 students living in the centre for 2019-20 from junior high to high school (“6ème à la terminale”)
- 7 staff working at the centre, with average monthly salary of 3m VND per month

# 1 DUCSONCHILD – PHU THUONG ORPHANAGE SUMMER MISSION 2018



July 2018 –  
pictures of the  
students of Phu  
Thuong Center

# 1 DUCSONCHILD – PHU THUONG ORPHANAGE SUMMER MISSION 2018



August 2018  
Meeting between DSC and the former charity  
managing Phu Thuong (New Haven)

# 1 DUCSONCHILD – PHU THUONG ORPHANAGE AUTUMN MISSION 2019

November 2019 – visit of the center with our partner, association Avenir from France and our donors from France

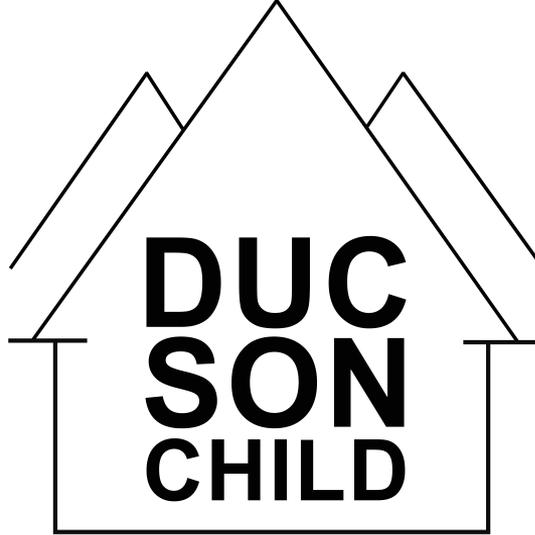


# 1 DUCSONCHILD – PHU THUONG ORPHANAGE AUTUMN MISSION 2019



November 2019 – our donors from France visiting Phu Thuong





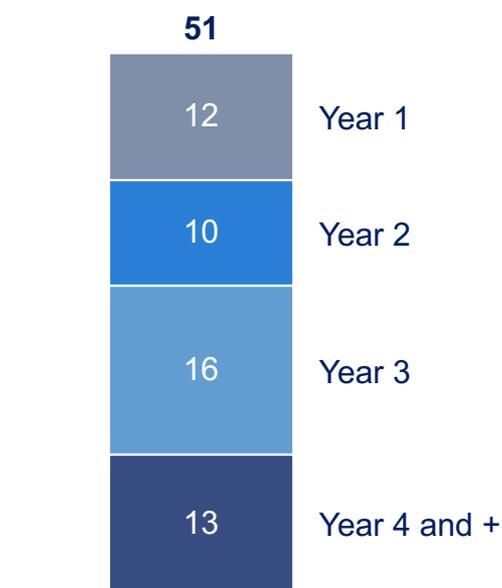
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## **PART III: OUR ACTIVITIES – OUR SCHOLARSHIP PROGRAM FOR UNIVERSITY STUDENTS**

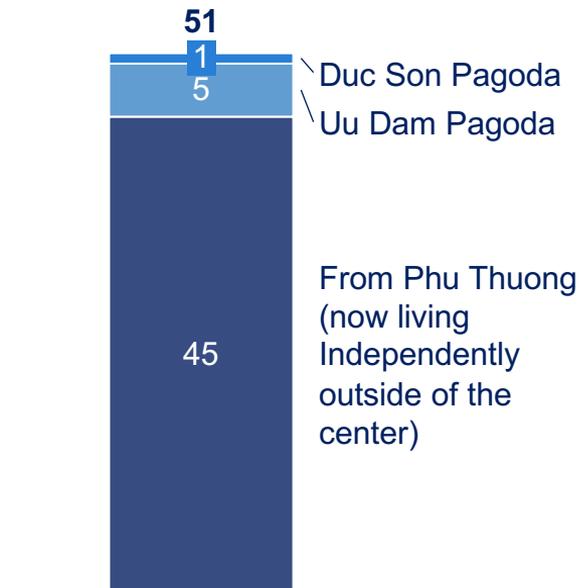
## 2 DUCSONCHILD – SCOLARSHIP PROGRAM OVERVIEW

# OUR PROGRAM PRESENTATION

Our scholarship program for university kids



Total number of students sponsored by DSC – by year  
(University takes on average 4 years)



Total number of students sponsored by DSC – by orphanage / centre

- Duc Son Child provides a full scholarship for all students from our 3 partner orphanages / centres able to enter university; **this year we sponsor 51 kids in university**
- Our scholarship are guaranteed for the whole university curriculum (generally 4 years)
- On average, our scholarship are 800 euros per year per student, covering cost of living, tuition fees and other related fees
- Since the beginning of the program, over 15 students have graduated and are now working thanks to our scholarship program

**Our website for more information:  
[www.ducsonchild.com](http://www.ducsonchild.com)**

**THANK YOU**